



The Managers Leadership Workshop is intended to provide information and tools for managers to achieve their full potential as leaders in the community association industry. It is intended to benefit all levels from those new to the industry to management company executives and CEO's.

CONTINUING EDUCATION NOTICE:

By successfully completing this program, the New Jersey chapter of Community Associations Institute (CAI-NJ) will approve a full day of credit for this program towards the Professional Management Development Program (PMDP).

DATE: Thursday, September 13, 2018
LOCATION: Rossmoor Community Association
 The Ballroom
 2 Rossmoor Drive
 Monroe Township, NJ 08831

SCHEDULE:
8:30 a.m. - 9:00 a.m. Registration & Breakfast
9:00 a.m. - 11:45 a.m. Morning Presentations

SPEAKERS:
MEMBERS OF THE 2018 MANAGERS COMMITTEE:
 Glenda Carroll, CMCA, AMS, PCAM, LSM – Toll Brothers Inc.
 Jeff Cirkus, CMCA, AMS, PCAM - Associa-Community Management Corporation, AAMC
 Dawn Mackanic, CMCA – Prime Management, Inc., AAMC
 Tony Nardone, CMCA, AMS - Corner Property Management
 Erin O'Reilly, CMCA, AMS, PCAM – FirstService Residential, AAMC
 Kerri Stimpson, AMS – Taylor Management Company, AAMC, AMO

"Help Me, Help You"

Let CAI Help You to Efficiently Navigate

- Board training - Techniques on how to make an impact with the community board, training the trainer and coaching potential leaders.
- Micro management - Dealing with a difficult community board
- Personal management - Managing yourself, time management, delegating tasks, management tools, controlling your emails and managing your inbox.

11:45 a.m. - 12:30 p.m. Lunch
12:30 p.m. - 1:30 p.m. Afternoon Presentation

SPEAKER:
Susan Fitzpatrick, Director of Residences at The Ritz Carlton
 An out-of-the box idea generator who applies strategic and detailed oriented methods to professional residential real estate management. Specialties include union negotiations, major capital improvements, loan acquisitions/funding and supervising large teams of employees.

- Susan will speak on the evolution of customer experience and the benefits of being proactive with customer experience management.

1:30 p.m. - 2:15 p.m. Panel Q&A

Questions? Contact Angela at angela@cainj.org or 609-588-0030

Please note: CAI-NJ only reviews CAI designations, certifications, and accreditations for validity and current status. Registrants are advised that each individual company is solely responsible for the content they provide on registration forms including all designations, certifications, accreditations and licenses by the company or the individual employee. Concerns about the validity of non-CAI designations, certifications, accreditations, and licenses should be directed to the specific company or individual in question. Removal of designations, certifications, accreditations, and licenses by CAI-NJ will only take place upon the submission of a letter written by the official credentialing and/or licensing body to CAI-NJ.

CAI-NJ advises that for training, marketing or other purposes, this event may be recorded, videotaped and/or photographed. By attending this event, the registrant(s) consents to the use of his or her image by CAI-NJ and agrees to waive any claim for the use of his or her image, including without limitation, the appropriation of his or her image for commercial purposes or the invasion of his or her privacy.

Managers Leadership Workshop 2018

Name: _____

CAI Designation(s): _____

Company Name: _____

Address: _____

City, State, Zip: _____

Phone: _____

Fax: _____

Email: _____

Register Fees:

CAI-NJ MGR/MGMT Co. Members: \$15.00

Non-Members: \$40.00

CAI-NJ has a 72-hour cancellation policy

Payment Options:

TOTAL: \$ _____

Payment Methods:

1.) Pay by check, payable to CAI-NJ.
 Mail completed form and payment to:
 CAI-NJ
 Attn: 2018 Managers Leadership Workshop
 500 Harding Road
 Freehold, NJ 07728

2.) Pay by credit card. Please fax to (609) 588-0040.
 Or email to angela@cainj.org or call (609) 588-0030.

Cardholder Name: _____

Card Number: _____

Exp. Date: _____ Security Code: _____

Cardholder Signature: _____

Cardholder acknowledges receipt of goods and/or services in the amount of the total shown hereon and agrees to perform the obligations set forth in the cardholder's agreement with issuer.

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Exp: _____

